

Table 1

BE - Worldwide Operations

May-06

(in US \$ Mill)

Region	Revenue							
	2006e	% of Total	Change 06/05	2005e	% of Total	Change 05/04	2004	% of Total
N. America	\$2,472	68.7%	4.7%	\$2,361	69.4%	1.6%	\$2,324	68.8%
Europe	\$715	19.9%	10.0%	\$650	19.1%	1.1%	\$643	19.0%
Asia/Pacific	\$350	9.7%	6.1%	\$330	9.7%	0.5%	\$328	9.7%
Other	\$63	1.7%	6.0%	\$59	1.7%	-26.6%	\$81	2.4%
Total	\$3,600	100.0%	5.9%	\$3,400	100.0%	0.7%	\$3,376	100.0%
Operating Profit (Loss)								
N. America	\$200	64.5%	0.0%	\$200	142.9%	-50.0%	\$400	379.9%
Europe	\$50	16.1%	-150.0%	(\$100)	-71.4%	-68.6%	(\$318)	-301.7%
Asia/Pacific	\$30	9.7%	50.0%	\$20	14.3%	56.7%	\$13	12.1%
Other	\$30	9.7%	50.0%	\$20	14.3%	94.9%	\$10	9.7%
Total	\$166	100.0%	-204.4%	(\$159)	100.0%	-67.9%	(\$494)	100.0%
Total Employees (e) (as of year-end)								
No. of people	2005		2004		2003			
U.S.	10,800	70.0%	10,200	70.0%				
International	4,600	30.0%	4,400	30.0%				
Europe	3,100	20.0%	2,900	20.0%				
Other	1,500	9.7%	1,500	10.3%				
TOTAL WW	15,400	100.0%	14,600	100.0%	13,500			
Annual Change:	5%							
2005 Financial Ratios*								
(ANNEX estimates)	Rev/Empl		SG&A/Empl			SG&A/Rev		
U.S.	\$218,600		\$35,700			71%		
Intl.	\$225,900		\$34,200			29%		
Europe	\$209,700		\$34,500			19.7%		
Other	\$39,500		\$33,700			9.3%		
Worldwide	\$220,800		\$35,000			15%		

Source: Annex Research

* Latest fiscal year/above empl. statistics