

Table 2

# Capgemini

Feb-07

(as reported - fiscal year end: Dec 31)

	2006	% of	Change	2005	% of	2004	% of
	(\$ Mill)	Rev	06/05	(\$ Mill)	Rev	(\$ Mill)	Rev
<b>Revenue (by activity - est.)</b>							
Technology Services	\$3,430	34.0%	18.1%	\$2,904	34.8%	\$2,963	36.0%
Consulting Services	\$1,110	11.0%	16.6%	\$951	11.4%	\$1,235	15.0%
Local Prof Services	\$1,604	15.9%	19.4%	\$1,344	16.1%	\$1,399	17.0%
Outsourcing	\$3,944	39.1%	25.4%	\$3,146	37.7%	\$2,634	32.0%
<b>Total Revenue</b>	<b>\$10,087</b>	<b>100.0%</b>	<b>20.9%</b>	<b>\$8,345</b>	<b>100.0%</b>	<b>\$8,230</b>	<b>100.0%</b>
In euros:	€7,700		10.7%	€6,954		€6,235	
<b>Costs</b>							
Cost of Revenues	\$7,755	76.9%	20.2%	\$6,452	77.3%	\$6,220	75.6%
<b>Gross Profit/Margin</b>	<b>\$2,332</b>	<b>23.1%</b>	<b>23.2%</b>	<b>\$1,892</b>	<b>22.7%</b>	<b>\$2,010</b>	<b>24.4%</b>
<b>Expenses</b>							
Restructuring charge	\$123	1.2%	-37.4%	\$197	2.4%	\$317	3.8%
Selling Expenses	\$542	5.4%	25.5%	\$432	5.2%	\$490	6.0%
Selling, Gen. & Admin.	\$1,081	10.7%	8.8%	\$994	11.9%	\$1,236	15.0%
<b>Total Expenses (incl. below)</b>	<b>\$1,746</b>	<b>17.3%</b>	<b>7.6%</b>	<b>\$1,622</b>	<b>19.4%</b>	<b>\$2,042</b>	<b>24.8%</b>
<b>Total Costs &amp; Expenses</b>	<b>\$9,501</b>	<b>94.2%</b>	<b>17.7%</b>	<b>\$8,075</b>	<b>96.8%</b>	<b>\$8,262</b>	<b>100.4%</b>
<b>Operating Profit (Loss)</b>	<b>\$586</b>	<b>5.8%</b>	<b>116.9%</b>	<b>\$270</b>	<b>3.2%</b>	<b>-\$32</b>	<b>-0.4%</b>
In euros:	€447	6%	98.7%	€225	3%	-€24	0%
Other Income (Expenses)	-\$148	-1.5%	1021.4%	-\$13	-0.2%	-\$339	-4.1%
<b>Income (Loss) Before Tax</b>	<b>\$438</b>	<b>4.3%</b>	<b>70.4%</b>	<b>\$257</b>	<b>3.1%</b>	<b>-\$371</b>	<b>-4.5%</b>
In euros: (est.)	€334	4.3%	56.1%	€214	3.1%	-€281	-4.5%
Income Tax	\$17	0.2%	-59.5%	\$42	0.5%	\$298	3.6%
Minority Interests, Equity in Aff.	\$3	0.0%	9.2%	\$2	0.0%	\$3	0.0%
Less amortization of goodwill	\$34	0.4%	-21.2%	\$43	0.6%	\$33	0.5%
<b>Net Income (Loss)</b>	<b>\$384</b>	<b>3.8%</b>	<b>126.8%</b>	<b>\$169</b>	<b>2.0%</b>	<b>-\$705</b>	<b>-8.6%</b>
In euros:	€293	3.8%	107.8%	€141	2.0%	-€534	-8.6%

<b>€uro/US\$ Exchange Rates</b>	<b>1.31</b> (2/15/07)	9.2%	<b>1.20</b> (2/28/06)	<b>1.32</b> (2/24/05)
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Source: Annex Research